

production music

Rate Card 2021

prsformusic.com/pm

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Simple, affordable production music licensing

Our licences can offer:

- Cover for the lifetime of the production
- Sync clearance for Worldwide All Media exploitation
- Access to over one million tracks
- Over 250 library labels spanning all genres

Please read the Important Information at the end of the Rate Card.

Browse a complete list of production music libraries covered by our licences at **prsformusic.com/pm**

Keep a record of:

- Track titles
- Songwriters and composers
- Library/Label names

These details are essential elements for your licence application.

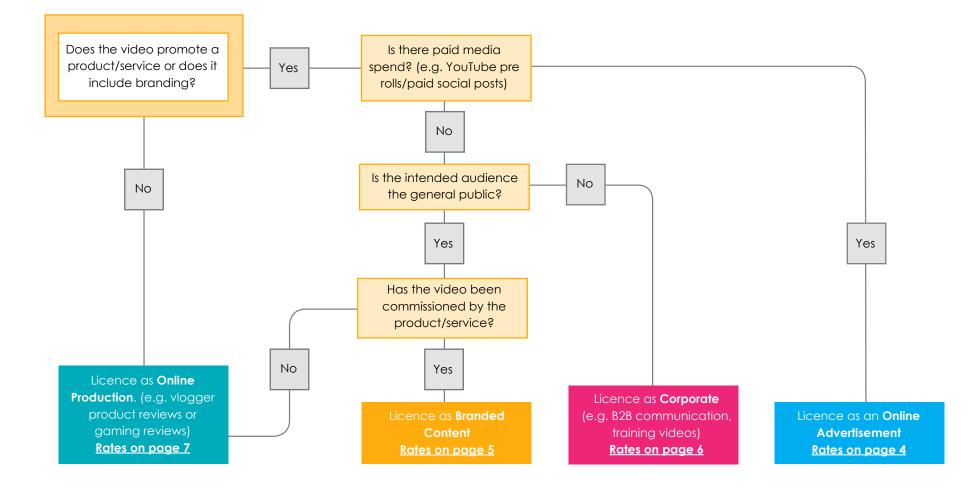
If you are an Independent Production Company (IPC) making TV programmes for UK broadcast, please refer to our <u>IPC rates</u>. For further enquiries, please contact the IPC team on +44 (0)20 3741 4101 or <u>tvprogrammes@prsformusic.com</u>





Guide to licensing online content through our Rate Card

Our Rate Card has different tariffs attached to Online Productions, Branded Content, Online Advertising and Corporate videos. Follow this flow chart to confirm which tariff applies to your content.



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Advertising

Type of production:

- Adverts designed specifically to promote goods or services to the general public
- Any productions which have paid media spend

Music use:

- As per tariff description.
- All rates include Online exploitation except where indicated by *.
- Digital cable network rates exclude ITV1, C4 and C5.
- Online use includes Video On Demand (VOD) and Social Media platforms e.g. Snapchat, YouTube etc.
- Our Single country and Single Continent TV ad rates include worldwide online exploitation.
- Our Per Track rates cover you for unlimited tag endings within 12 months.

Campaign Rates

All of our Advertising Per Track rates can be upgraded to Campaign rates for an additional 60%. Campaign rates cover unlimited adverts of a developing theme for a single product within a 12 month period.



Which rates apply to your production? Unsure which rates apply to your online content? Please refer to our guide on <u>page 3</u>.

Use	Territory	Media	Per 30s	Per Track		
TV Ads and	Worldwide	All TV	£6,300	£9,400	UPGRADE	
	Single Continent		£3,300	£4,700	to ALL MEDIA for additional	
Sponsorship Idents		All TV	£2,400	£3,750	25%	
	UK & Eire (or any other single country)	Digital Cable Network	£1,900	£2,900	Per track rates allow unlimited	
		Any Single Channel	£950	£1,450	cut-downs and	
Radio Ads	UK & Eire (or any other single country)	Full network	£900	£1,350	tag ending changes.	
	Local / Regional	Single local station or region of national	£70 *	£100 *	If you've made an application previously	
Online Ads	Worldwide	All sites	£600	£950	and require	
Other Ads	Worldwide	Cinema or DVD ads	£950	£1,450	additional rights, please	
		Public location	£200 *	£350 *	get in touch about a top-up	
					licence	

Campaign rate ='per track' rate +60% e.g. All TV - Worldwide campaign rate = £9,400 X 1.6 = £15,040

All Media Upgrade = Any 'All TV' rate + 25% e.g. All Media Single Country Per 30s = £2,400 X 1.25 = £3,000

Please read the Important Information section at the end of this Rate Card.

(If you can't find a rate that fits your production, please get in touch.



Branded Content

Type of production:

- Brand endorsement productions
- Productions documenting sponsored initiatives
- Recruitment videos
- Product demo videos

Music use:

- Online including Social Media platforms e.g. Snapchat, YouTube etc.
- Public locations (excluding cinema broadcast).

If the main focus of your production is to promote the sale of goods or services and has paid media spend, please refer to our Advertising rates on page 4.

Use	Territory	Media	Per 30s	Per Track	Per Production
Branded Content	World- wide	Audio Visual - All sites online (includes downloads) and public location (excluding cinema)	£200	£550	£650

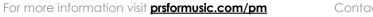
Please contact the licensing team if you would like to discuss a deal covering multiple productions.

Please read the Important Information section at the end of this Rate Card.



Which rates apply to your production? Unsure which rates apply to your online content Please refer to our guide on <u>page 3</u>.

If you can't find a rate that fits your production, please get in touch.











Corporate

Type of production:

- Internal comms staff training or information videos
- **B2B** showreels
- Exhibition films (e.g. museums and art installations)
- **Audio guides**

Music use:

- Staff conferences and in-house use.
- Intranet, client and agency site, social media. .
- Private and direct communication (audio guides, . music on hold, B2B physical copies).
- Exhibitions (e.g. museums, art installations and trade ٠ shows).

Any branded content productions aimed at the general public are not covered by Corporate rates. Please see Branded Content or Advertising production types on pages 4 and 5.

Use	Territory	Media	Per 30s	Per Track	Per Production	Monthly subscription
Corporate Content	World- wide	Audio visual - Online and public location (excluding cinema)	£50	£99	£250	deals also now available.

Aggregation is permitted on all Corporate Per 30s rates. Aggregation allows various music cues to be added together to produce a cumulative total.

Our Corporate Blanket deals give you the option of paying annually or monthly and cover unlimited productions.

Annual: Pay just £3,000 a year to use as much music as you need, within unlimited corporate productions, broadcast over a 12 month period.

Or

Monthly: Pay £350 a month to use as much music as you need, within unlimited corporate productions, broadcast during that month. (A minimum commitment of 3 months applies).

Call +44 (0)203 741 3888 for details on how to apply.

Which rates apply to your production? Unsure which rates apply to your online content? Please refer to our guide on **page 3**.

(If you can't find a rate that fits your production, please get in touch.





Online Productions

Online production rates cover, but are not limited to:

- General interest/entertainment content (amateur or professional) made for broadcast on video sharing and social media platforms (e.g. YouTube)
- Films or individual episodes that are made available online
- Any online production available for retail sale through streaming or download service providers (includes Audio/Audio visual books)

Online Production rates do <u>not</u> cover any production types classified as promotional or any content which includes branding.

If your production is a Film Trailer, please refer to our trailer rates detailed on page 9.

Communication to the Public Right

Are you hosting the content on your own website? You may require a Performing Right Online Licence (PROL). Please refer to **PROL** rates on page 11.

Worldwide Short form Media programming rates -Per Per 30s Per Track unlimited music in 10 Episode min episodes Online - Download £70 £150 £200 £560 and Streaming Per Track Per Episode Podcast (audio only) £50 £100

Podcast and Online series deals are available by negotiation, please get in touch on +44 (0)20 3741 3888.

If you are producing online content as an Independent Production Company (IPC), please refer to our <u>IPC rates</u>. For further enquiries, please contact the IPC team on +44 (0)20 3741 4101 or <u>tvprogrammes@prsformusic.com</u>

Please read the Important Information section at the end of this Rate Card.

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Film & Trailers

Film

- Buyout rates clear the relevant unit for use within • all media including but not limited to TV, online, theatrical, Film Festival and physical product release.
- Per film rates allow uncapped usage per film.

Notes:

- If you only require online exploitation, please refer to our Online Production rates.
- Feature Film rates allow in context trailer usage. If you require trailer usage that is out of context, please refer to our Trailer rates.
- Aggregation is permitted on all Per 30s rates for Film. .

Use	Territory	Per 30s	Per Track	Per Film
Film Festival		£40	£100	£750
Feature film buyout (excl. trailers) Film budget <£500k		£75	£150	£1,500
Feature film buyout (excl. trailers) Film budget between £500k and £999k	Worldwide	£125	£300	£3,000
Feature film buyout (excl. trailers) Film budget between £1m and £3m		£275	£600	£6,000
Feature film buyout (excl. trailers) Film budget >£3m		£700	£1,500	£10,000

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Please read the Important Information section at the end of this Rate Card.

(If you can't find a rate that fits your production, please get in touch.

For more information visit **prsformusic.com/pm**

Contact +44 (0)20 3741 3888 (Mon-Fri 09.00 - 17.30) or applications@prsformusic.com

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Film & Trailers

Trailers

- Film trailers are licensed on a per production basis allowing uncapped usage per trailer.
- Online use includes Video On Demand (VOD) and Social Media platforms e.g. Snapchat, YouTube etc.

Only film trailers dubbed in the UK can be licensed through

Buyout rates clear the relevant unit for use within all media

including but not limited to TV, online, theatrical, public

All Media rates include Worldwide Online exploitation.

Online rates include Video On Demand (VOD).

location and physical product.

Film budget	Use	UK & Eire (or single country)	Worldwide excl. USA & Canada	Worldwide	If you've made an application previously
	All Media	£5,500	£7,500	£9,500	and require additional rights,
	Online	n/a	n/a	£2,200	please get in
Over £3m	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£1,500	£1,800	£2,200	touch about a top-up licence.
		62.000	64.000	<u>65 000</u>	Feature film
	All Media	£3,000	£4,000	£5,000	trailer licences
Between	Online	n/a	n/a	£1,500	include unlimited
£1m - £3m	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£900	£1,200	£1,500	tag endings and cut-downs.
	All Media	£2,000	£3,000	£4,000	
Between	Online	n/a	n/a	£1,200	
£500k -		n/u	n/u	£1,200	
£999k	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£600	£900	£1,200	
	All Media	£1,000	£2,000	£3,000	
Under	Online	n/a	n/a	£900	
£500k	Per Media (includes TV, Theatrical, DVD, Public Location, Radio)	£300	£600	£900	

If you wish to discuss single track usage, campaign rates or co-promotion usage, please contact the licensing team on +44 (0)20 3741 3888.

Please read the Important Information section at the end of this Rate Card.

production

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Notes:

our Rate Card.

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(If you can't find a rate that fits your production, please get in touch.





Games, Apps, CDs and DVDs

These rates cover audio, audio visual or interactive productions for sale or rental to the general public, including:

- Films or games
- Online/mobile apps
- DVD, CD and vinyl products
- Covermount products

Our 'Non-gaming Mobile App' rates license music which is installed within an app. This rate does not cover productions which are created and uploaded onto 3rd party services such as Youtube or Facebook for example. Please refer to our online content guide on <u>page 3</u> to see which rates apply to this type of content.

Notes:

- Retail Game e.g. PlayStation, Xbox or PC games. Rates also cover Virtual Reality experiences and games sold through digital distribution.
- Looped and interactive use of music allow unlimited looping of a single cue in a production and is charged at double the Per 30s. This option is available across all usages where no Per Track rates are offered. Just select the looped option on the Licence Manager system.
- Per Game rates allow uncapped music usage for one flat rate.

Use		Territory	Per 30s	Per Track	Per Game	DISCOUNT: Per game rates
Retail Game Budget under £500k (includes physical and digital releases)		Worldwide	£200 £400 £4,000		advertising rates for related promotions. For more details, contact the MCPS licensing team on +44 (0)20 3741 3888.	
Use		Territory	Per Track			Please contact the licensing team if you would like a quote to use music in a game trailer.
Non-gaming Mobile app		Worldwide	£100			
	Criteria		Territory			
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For MCPS Production Music in retail Games with a budget of £500k and over, please call our licensing team on +44 (0)20 3741 3888.



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(If you can't find a rate that fits your production, please get in touch.)





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Performing Right Online Licence (PROL)

Online performing rights cover the communication of a musical work to the public.

You will need a PROL, as well as a mechanical right licence, if you are hosting content with production music on your website (i.e. if it is not hosted on an external site such as YouTube).

Visit **prsformusic.com/prsonline** for more information about our licence. Alternatively please call **+44 (0)20 3741 3888**.

A PROL is valid for 12 months. Licensees need to provide a report of the musical works that have been used.

Important

Under UK law, the act of downloading, streaming and podcasting musical works and sound recordings requires two separate licences to cover two separate licensable rights:

1. The mechanical right (the copying of the musical work).

2. The performing right (the communication to the public of the musical work).

The rates on this page relate to the performing right only. For information about online mechanical rights, please refer to our **Online Production** rates.

Use Media		Unit allowance (or part thereof) per annum	Cost per unit allowance	
	On demand	<45,000 streams		
Music	Background to a website (similar to webcasting)	<120,000 streams	£68 +VAT	
	Permanent download	<5,000 downloads		
	Ringtone	<1,000 downloads		
General	On demand	<3,200 music hours		
entertainment	Permanent download	<350 music hours		

Get a PROL

Please complete the application form at prsformusic.com/prsonline

If you can't find a rate that fits your production, please get in touch.





Important Information

Useful information about our rates:

- Tag ending changes Minor changes to the message at the end of an advertisement or film trailer e.g. change from 'Monday' to 'tomorrow'.
- Any tag endings licensed under our Per Track rates or adverts licensed under our Campaign rates are cleared for the lifetime of the production provided they are broadcast within the 12 month period
- Cut-down A shortened version of an advert or trailer where no new content is added.
- Per Production rates allow unlimited music usage.
- Per 30s rates clear use for 30 seconds of music, or part therefore (excluding aggregation).
- Aggregation is permitted as per 30s rates for corporate, film & trailers. Aggregation allows various music cues to be added together to produce a cumulative total.
- Speech Translations do not require additional licensing.

Other licences

Our Production Music rates and licences cover the copying done by you, or on your behalf, in the UK of Production Music work and sound recordings into audio-visual content and (where applicable) the distribution of such content to third parties. In the case of the PROL only, they also cover the limited online communication to the public in the UK of content containing Production Music works and sound recordings. Additional licences are required for all other copyright right acts including, without limitation, any additional copying done by third parties or outside the UK and, save in relation to the limited rights granted by the PROL, any communication to the public rights (whether exercised by you or any third party). If you are unsure about your licensing requirements, please contact the licensing team on **+44 (0)20 3741 3888**.

Miscellaneous

The rates set out in this Rate Card are subject to the full terms and conditions applicable to the each tariff which are set out in the corresponding licence or invoice and are available to view in the **Licence Manager**.

Using (or authorizing the use of) MCPS and PRS Production Music without a valid licence covering each specific use constitutes copyright infringement for which facility houses, production companies and their clients could all be liable.

Where appropriate, retrospective licences may be granted. These may be subject to significantly higher royalty fees than the standard rates.

Productions which are re-distributed with alterations are considered to be new productions and require a separate licence and payment. This applies to all rates except 'per track', 'campaign' advertisements and 'per trailer' rates. However, productions varying only in language translation do not require a separate licence to be issued or additional fee payments, provided the necessary territorial clearance has been obtained.

An administration fee of $\pounds 8$ will be charged for each licence issued.

Published rates are effective from 4th January 2021.